

Lawn Mowing Services/ Snow Plowing \$165,000

Ann Arbor, MI (Washtenaw County)

Asking Price: **\$165,000**
Cash Flow: **\$ 90,707**
Gross Revenue: **\$207,917**
FF&E: **\$130,000**
Established: **2000**

Looking to add on a few lawn mowing and snow plowing accounts? Or thinking about starting your own, and need the equipment? Here is a turn-key opportunity to do either. This business is easily transferable to a new owner. This well established quality lawn and snow business is for sale, with both, established commercial and residential accounts. Sales / Revenue is about equal for snow and lawn services. There are more commercial snow accounts than residential. Lawn services are about equal between commercial and residential customers per the seller. This retiring owner has rebranded and consistently refreshes his business presence, including his website. This is an owner operated business. Seller is hands on and mows, snowplows and shovels with his crew of 1– 2 seasonal helpers.

All equipment is included in the sale price. Most equipment purchased 2011 through 2017. Sellers bookkeeper estimates current equipment value at \$130k. Partial Equipment list includes 3 trucks, (3) 60” mowers, snow blowers, (2) landscape trailers, (6) weed whips, (3) leaf blowers, Tig/Mig welder, Air compressor, and more.

If interested in this business you must complete and return a NDA (confidentiality and non-disclosure/non-circumvent agreement). Call 734-323-0376 or email michelle@bbfbrokers.com for more information.

Real Estate: Leased

Employees: 1 FT, 1-2 PT

Furniture, Fixtures, & Equipment (FF&E): Included in asking price

Facilities: Business and Equipment must be moved a new facility as it is currently home based in his pole barns. New owner will need at least a pole barn sized facility for trucks, mowers, and small equipment.

Competition: There is a lot of competition in this industry. A new owner will want to continue the quality and great reputation of this business to maintain its contracts and competitive edge in this business.

Growth & Expansion: Easily accomplished by offering additional services that this business currently does not offer. The equipment going with the sale can facilitate or be used for other services such as fertilizing, weed killing, and landscaping. There is also room for expansion by soliciting more commercial accounts, attending venues such as trade shows, and taking advantage of other marketing opportunities, especially social media!

Financing: Will consider partial seller financing if needed for a qualified buyers loan.

Support & Training: Owner is willing to assist buyer as agreed to and as needed. Seller may consider a short term engagement working for the new owner(s), depending on the time frame of purchase.

Reason for Selling: Would like to retire and enjoy the retirement life with his wife. Family is relocating out of state.